



# WAISCWEST 2012

World Alternative Investment Summit Canada

Monday, May 28

HOTEL ARTS, CALGARY

## MONDAY, MAY 28, 2012

7:30	<b>CONFERENCE REGISTRATION AND BREAKFAST</b> <i>Sponsored by: <b>Radius Financial Education</b></i>
8:00 – 8:05	<b>OFFICIAL WELCOME</b> <i>Judy Street, Vice President, Radius Financial Education</i>
8:05 – 8:10	<b>OPENING REMARKS</b> <i>Pat Bolland, Senior Counsel, Veritas Communications</i>
8:10 – 8:50	<b>NOT SO FAST FORWARD</b> <i>Warren Jestin, Senior Vice President &amp; Chief Economist, Scotiabank Group</i> <ul style="list-style-type: none"> <li>• Financial markets will be volatile through 2012 against a background of slowing global growth and lingering debt problems in Europe.</li> <li>• Public sector retrenchment and private deleveraging have already pushed the euro zone into recession.</li> <li>• U.S. growth will struggle to beat 2%, even with interest rates near historic lows and Washington once again postponing serious action to reduce its enormous fiscal deficit.</li> <li>• While emerging market powerhouses have also lost economic momentum, growth should exceed 8% in China, 7% in India and be close to 4% in Brazil.</li> <li>• Canada may lag the U.S. in growth during 2012 as job creation and household spending moderate. However, unlike the U.S. and Europe, Canada has fully regained the jobs lost during the financial crisis, our housing and commercial real estate markets remain buoyant and our relatively better fiscal position provides a strategic advantage important for longer-term growth and prosperity.</li> <li>• Canada's financial system, the strongest in the world, also supports national growth at a time when banking crises in many countries are impeding the revitalization of economic activity.</li> </ul>
8:50 – 9:50	<b>KEYNOTE SPEAKER: KEVIN O'LEARY</b> Kevin O'Leary's impressive reputation has been built upon his entrepreneurial vision, investment smarts and drive to succeed. In addition to being featured on CBC TV's <i>Dragon's Den</i> , O'Leary is also the co-host of CBC's <i>Lang &amp; O'Leary Exchange</i> ; a 'Shark' on the ABC show and <i>Shark Tank</i>
9:50 – 10:05	<b>NETWORKING BREAK</b> <i>Sponsored by: <b>Axcess Capital Advisors</b></i>
10:05 – 11:20	<b>PRODUCT SHOWCASE</b> This quick-fire segment is your opportunity to hear managers discuss their strategy and theory. <ul style="list-style-type: none"> <li>- Auspice Capital – <b>Tim Pickering</b>, Founder and President</li> <li>- Donville Kent Asset Management - <b>Jordan Zinberg</b>, Vice President &amp; Associate Portfolio Manager</li> <li>- Formula Growth Ltd. – <b>Tony Staples</b>, Vice President &amp; Sr. Portfolio Manager</li> <li>- Kootenay Capital Management – <b>Chris Theal</b>, Founder</li> <li>- Optimus US Real Estate Fund – <b>Francois Le Bel</b>, VP – Exempt Markets</li> <li>- Ross Smith Asset Management Inc. – <b>Weston Pring</b>, Chief Investment Officer</li> <li>- Tricoastal Capital – <b>Keith Summers</b>, Founder</li> </ul>

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11:20 – 12:00	<p><b>MICs, REITs, REAL ESTATE &amp; LAND – PANEL DISCUSSION</b>  <i>Francois Le Bel</i>, VP – Exempt Markets, Optimus US Real Estate Fund; <i>Chris McKenzie</i>, Director, Access Capital Advisors; <i>Michael Thornton</i>, President &amp; CEO, Silver Falls Development Inc.</p> <ul style="list-style-type: none"> <li>- What are they, is there a difference and how do they fit into a portfolio for true diversification</li> <li>- What are some advantages and disadvantages? Are there any tax benefits</li> <li>- How are they affected by inflation and interest rate movements and what is the risk to the investor</li> <li>- Due diligence issues to consider</li> </ul>
12:00 – 1:00	<p><b>BUFFET LUNCH</b>  Sponsored by: <b>Quadrex Asset Management</b></p>
1:00 – 1:40	<p><b>REGULATORY UPDATE – PANEL DISCUSSION</b>  <i>Stephanie McManus</i>, Compliance Support Services; <i>Navdeep Gill</i>, Manager, Registration, Market Regulation Division, Alberta Securities Commission; <i>Randy Kraft</i>, Partner, KPMG</p> <p>Hear from regulators and industry professionals as they discuss recent regulatory changes and their impact on the industry.</p>
1:40 – 2:20	<p><b>OIL, GAS &amp; ENERGY – PANEL DISCUSSION</b>  <i>Tim Pickering</i>, Founder and President, Auspice Capital; <i>Chris Theal</i>, Founder, Kootenay Capital Management</p> <ul style="list-style-type: none"> <li>- How they fit into a portfolio for true diversification</li> <li>- Securing high quality energy producing assets</li> <li>- Investing in oil, gas &amp; energy, advantages and disadvantages</li> <li>- Due diligence issues to consider</li> </ul>
2:20 – 2:50	<p><b>THE VALUE OF THE HEDGE FUND INDUSTRY</b>  <i>Peter Hayes</i>, National Director, KPMG</p> <ul style="list-style-type: none"> <li>- Hedge fund performance versus conventional asset classes, global stocks, bonds, and commodities</li> <li>- Hedge funds' return and risk characteristics in relation to recessions and the main asset classes</li> <li>- Hedge funds' diversification benefits versus 60/40 asset allocation between stocks and bonds</li> </ul>
2:50 – 3:05	<p><b>NETWORKING BREAK</b>  Sponsored by: <b>Investment Executive</b></p>
3:05 – 4:20	<p><b>PRODUCT SHOWCASE</b>  This quick-fire segment is your opportunity to hear managers discuss their strategy and theory.</p> <ul style="list-style-type: none"> <li>- Access Capital Advisors – <i>Rod Burylo</i>, National Marketing Director</li> <li>- Fiera Capital Corporation – <i>James Dungle</i>, Vice President</li> <li>- FrontFour Capital – <i>Andrew Elliott</i>, Head of Marketing &amp; Business Development</li> <li>- Quadrex Asset Management – <i>Miklos Nagy</i>, President, PM</li> <li>- Raintree Financial Solutions – <i>Kyle Jacober</i>, Vice President, Business Development</li> <li>- Silver Falls – <i>Michael Thornton</i>, CEO</li> </ul>

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4:20– 5:00	<p><b>HEDGE FUNDS AND EXEMPT MARKET PRODUCTS – PANEL DISCUSSION</b> <i>James Dugate</i>, Vice President, Fiera Capital; <i>Kyle Jacober</i>, Vice President, Business Development, Raintree Financial Solutions; <i>Miklos Nagy</i>, Director, President &amp; CEO, Portfolio Manager, Quadrex Asset Management; <i>Jordan Zinberg</i>, Vice President &amp; Associate Portfolio Manager, Donville Kent Asset Management</p> <ul style="list-style-type: none"><li>- How to incorporate hedge funds into retail/high net worth portfolios</li><li>- What are some advantages and disadvantages?</li><li>- Due diligence issues to consider</li></ul>
5:00	<p><b>CLOSING REMARKS</b> <i>Pat Bolland</i>, Senior Counsel, Veritas Communications</p>
5:00 – 6:30	<p><b>COCKTAIL RECEPTION IN EXHIBIT HALL</b> Sponsored by: <b>KPMG</b> Remember to bring your business cards! The not-to-be-missed Reception will provide you with crucial time to interact with key players in your industry as you enjoy a fine selection of cocktails and Hors D'oeuvres.</p>

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